

YASIR MAHMOOD SECURITIES (PVT) LTD

FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2020

DIRECTORS' REPORT

On behalf of the Board of Directors, I am pleased to present the Report and the Audited Financial Statements of the company for the year ended June 30, 2020.

Market Review

Stock Market FY20 saw double dips of KSE100 towards 28,000 level, first being in August 2019 and the second time in March 2020. In August 2019 the loss sustained by the Index was a result of Pakistan's macro-economic situation, which worsened gradually due to late entry in IMF Program, and in March 2020 it's because of Covid-19 pandemic that brought World markets down. However, the leading indicators that stand today are obviously different from where they stood at the start of the fiscal year. Regardless of a highly volatile trading year, where the benchmark Index went up and down since the beginning, overall FY20 could add only 520pts over FY19 to close the fiscal at 34,421pts.

Economic Review

Business Environment With the unprecedented onset of pandemic Covid-19 taking over the world in FY20, the global economy slid into recession with overall economic growth shrinking 4.9 percent this year; a sharper reduction than the 3 percent predicted earlier by IMF. Pakistan was no exception, with GDP shrinking by 0.38% as compared to 3.3% growth recorded a year earlier. However, on the external front, despite global trade being affected by Covid-19, Pakistan was able to bring down the Current Account Deficit to 1.1% of GDP (USD 2.97 Billion) from previous year's 4.8% (USD 13.4 Billion). This significant relief was due to measures taken by the government to restrict import of certain commodities and dip in global oil prices, resulting in a 19.3% YoY decline in overall import bill. Furthermore, remittances also supported the external sector, registering a growth of 6.3% YoY to USD 23.1 billion, with highest inflows coming in from KSA followed by USA.

Financial Results

The Company has suffered a loss of PKR 308,142 compared to loss of PKR 8,197,643 for the comparative period last year. The financial results of the company are summarized as under:

	2020 (In Rupees)	2019 (In Rupees)
Operating Revenue	7,929,108	3,384,389
Direct Cost	2,174,997	2,475,398
Operating Expenses	11,743,475	14,331,564
Other Income (Expenses)	7,857,787	7,078,563
Operating Profit / (Loss)	1,868,423	(6,344,010)
Financial Charges	1,812,285	1,659,663
Profit / (Loss) before tax	56,138	(8,003,673)
Taxation	364,280	193,970
Profit / (Loss) for the year	(308,142)	(8,197,643)

Future Prospects


We are very positive for the coming year on account of increasing traded values and higher market volumes seen in the first quarter of FY21. The lower interest rates are the key reason for this positive change in investor sentiment and we hope that this will continue in FY21, Insha'Allah.

Auditors

The Board of Directors has proposed reappointment of the retiring auditors, Amin Mudassar & CO. Chartered Accountants, for the financial year ending June 30, 2021.

October 07, 2020

for & on behalf of the Board


Muhammad Yasir Mahmood
(Chief Executive)

Independent Auditor's Report to the members of YASIR MAHMOOD SECURITIES (PVT) LIMITED

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of **YASIR MAHMOOD SECURITIES (PVT) LIMITED**, which comprise the statement of financial position as at June 30, 2020, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2020 and of the loss, total comprehensive loss, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the Directors' Report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate,

they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and statement of other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business;
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980); and
- e) the company has duly complied with the requirements of Section 78 of the Securities Act, 2015, and relevant requirements of Securities Brokers (Licensing and Operations) Regulations, 2016 as at June 30, 2020.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Amin.

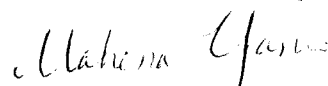

CHARTERED ACCOUNTANTS
Lahore: 07 OCT 2020 

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2020

	Note	2020 Rupees	2019 Rupees
ASSETS			
NON CURRENT ASSETS			
Property and equipment	5	1,627,791	1,798,409
Intangible assets	6	8,025,000	8,099,167
Long term investments	7	17,847,956	18,655,666
Long term deposits	8	727,500	1,727,500
		28,228,247	30,280,742
CURRENT ASSETS			
Trade debts	9	2,564,771	3,919,352
Investment at fair value through profit and loss	10	21,131,293	13,125,528
Loans and advances	11	520,459	385,388
Trade deposits, short term prepayments and current account balances with statutory authorities	12	1,962,803	3,768,241
Other receivable	13	-	-
Interest accrued		-	239,535
Cash and bank balances	14	43,849,203	53,307,543
		70,028,529	74,745,587
		98,256,776	105,026,329
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital			
Share capital	15	45,001,000	45,001,000
Revenue reserve			
Accumulated loss		(3,677,196)	(3,369,054)
Capital reserve			
Fair value adjustment reserve	16	888,713	1,276,896
		42,212,517	42,908,842
NON CURRENT LIABILITIES			
Deferred taxation	17	-	-
CURRENT LIABILITIES			
Deposits, accrued liabilities and advances	18	244,582	223,076
Trade and other payable	19	44,404,174	51,466,713
Accrued markup		428,857	439,734
Loan from banking company	20	10,966,646	9,987,964
Provision for taxation		-	-
		56,044,259	62,117,487
CONTINGENCIES AND COMMITMENTS			
	21	-	-
		98,256,776	105,026,329

The annexed notes form an integral part of these financial statements.


CHIEF EXECUTIVE

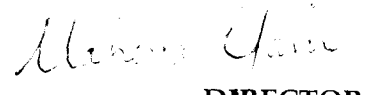

DIRECTOR

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
STATEMENT OF PROFIT OR LOSS ACCOUNT
FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 Rupees	2019 Rupees
Brokerage and commission	22	8,146,913	7,663,665
Capital loss on investment in listed securities		(217,805)	(4,279,276)
		7,929,108	3,384,389
Direct cost	23	2,174,997	2,475,398
		5,754,111	908,991
Operating expenses	24	(11,742,352)	(13,638,356)
Other operating expenses	25	(1,123)	(693,208)
Other income	26	7,857,787	7,078,563
		(3,885,688)	(7,253,001)
OPERATING PROFIT/(LOSS)		1,868,423	(6,344,010)
Finance cost	27	(1,812,285)	(1,659,663)
PROFIT/(LOSS) BEFORE TAXATION		56,138	(8,003,673)
Taxation	28	(364,280)	(193,970)
LOSS FOR THE YEAR		(308,142)	(8,197,643)
		-----R u p e e s-----	
EARNINGS PER SHARE-BASIC AND DILUTED	29	(0.07)	(1.82)

The annexed notes form an integral part of these financial statements.


CHIEF EXECUTIVE


DIRECTOR

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2020

	2020 Rupees	2019 Rupees
Loss for the year	(308,142)	(8,197,643)
Items that will not be reclassified subsequently to statement of profit or loss	-	-
Items that may be reclassified subsequently to statement of profit or loss		
(Loss)/gain on investment categorised as fair value through other comprehensive income	(388,183)	9,544,226
Other comprehensive (loss)/income for the year	(388,183)	9,544,226
Total comprehensive (loss)/income for the year	<u>(696,325)</u>	<u>1,346,583</u>

The annexed notes form an integral part of these financial statements.


CHIEF EXECUTIVE


DIRECTOR

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2020

	Note	2020 Rupees	2019 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Loss before taxation		56,138	(8,003,673)
Adjustments for non cash items:			
Depreciation	5	237,618	247,482
Amortization	6	124,167	115,000
Interest expense		1,752,491	1,594,378
Unrealized loss on re-measurement of investments	10	(55,972)	610,470
Loss on disposal of fixed asset		-	(296)
		<u>2,058,304</u>	<u>2,567,034</u>
Operating cash Flows Before Working capital changes		2,114,442	(5,436,639)
Changes in Working Capital			
(Increase) / decrease in current assets			
Accounts receivables		1,354,581	2,793,125
Loans and advances		(135,071)	66,133
Trade deposits, short term prepayments		2,293,418	(1,487,365)
Interest accrued		239,535	(166,295)
Increase / (decrease) in current liabilities			
Deposits, accrued liabilities and advances		21,506	(51,221)
Trade and other payable		(7,062,539)	12,911,353
		<u>(3,288,570)</u>	<u>14,065,730</u>
Cash Outflow From Operations		(1,174,128)	8,629,091
Taxes paid		(852,260)	(1,068,681)
Interest cost paid		(1,763,368)	(1,453,577)
		<u>(2,615,628)</u>	<u>(2,522,258)</u>
Net cash Flows From Operating Activities		(3,789,756)	6,106,833
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditures		(67,000)	(102,351)
Sales proceeds from disposal of fixes assets		-	500
Short term investments		(7,530,266)	4,370,129
Long term investment		-	57,530
Long term deposits		1,000,000	100,000
Net cash Flows From Investing Activities		(6,647,266)	4,425,808
CASH FLOWS FROM FINANCING ACTIVITIES			
		-	-
NET INCREASE IN CASH AND CASH EQUIVALENTS		(10,437,022)	10,532,641
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		43,319,579	32,786,938
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	A	32,882,557	43,319,579
A Cash and Cash Equivalents			
Short term running finance	20	(10,966,646)	(9,987,964)
Cash and bank balances	14	43,849,203	53,307,543
		<u>32,882,557</u>	<u>43,319,579</u>

The annexed notes form an integral part of these financial statements.


CHIEF EXECUTIVE


DIRECTOR

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED JUNE 30, 2020

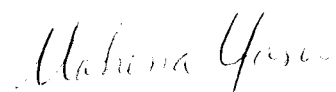
Paid up capital	Accumulated loss	Fair value adjustment reserve	Total
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Balance as at June 30, 2018	45,001,000	4,828,589	(8,267,330)	41,562,259
Loss after taxation	-	(8,197,643)	-	(8,197,643)
Other comprehensive income	-	-	9,544,226	9,544,226
Total comprehensive loss for the year	-	(8,197,643)	9,544,226	1,346,583
Balance as at June 30, 2019	45,001,000	(3,369,054)	1,276,896	42,908,842
Impact of reclassification (note 3.1)	-	-	-	-
Balance as at June 30, 2019	45,001,000	(3,369,054)	1,276,896	42,908,842
Loss after taxation	-	(308,142)	-	(308,142)
Other comprehensive loss	-	-	(388,183)	(388,183)
Total comprehensive loss for the year	-	(308,142)	(388,183)	(696,325)
Balance as at June 30, 2020	45,001,000	(3,677,196)	888,713	42,212,517

The annexed notes form an integral part of these financial statements.


 CHIEF EXECUTIVE


 DIRECTOR

YASIR MAHMOOD SECURITIES (PVT.) LIMITED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2020

1 COMPANY AND ITS OPERATION

- 1.1 Yasir Mahmood Securities (Private) Limited ("the Company") was incorporated on June 05, 2006 as a private limited Company under the repealed Companies Ordinance, 1984. The Company is principally engaged in the business of brokerage, financial consultancy, underwriting, portfolio management/acquisition of securities and securities research. The registered office of the Company is situated at 2nd Floor, Room # 205, 19- Khayaban-e-Aiwan-e-Iqbal, Lahore Stock Exchange Building, Lahore.

The company is holder of Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange.

2 BASIS OF PREPARATION

2.1 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standard for Small and Medium Sized Entities (IFRS for SMEs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS for SMEs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except as disclosed in the accounting policy notes.

2.3 FUNCTIONAL AND PRESENTATION CURRENCY

The financial statements are presented in Pakistani Rupee, which is the company's functional and presentation currency.

2.4 JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

Judgments and estimates made by management that may have a significant risk of material adjustments to the financial statements in subsequent years are as follows:

- Useful lives, residual values and depreciation method of property and equipment
- Useful lives, residual values and amortization method of intangible assets
- Valuation of investment in ordinary shares of LSE Financial Services Limited
- Provision for doubtful account receivables
- Estimation of provisions
- Estimation of contingent liabilities
- Current income tax expense, provision for current tax and recognition of deferred tax asset



3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 PROPERTY AND EQUIPMENT

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses (if any).

Depreciation is charged on reducing balance method at the rates mentioned in the relevant notes to the financial statements. Depreciation on additions is charged for the month in which an asset is acquired while no depreciation is charged for the month in which an asset is disposed off. Normal repair and maintenance is charged to revenue as and when incurred, while major renewals and replacements are capitalized. The useful lives, residual values and depreciation method are reviewed on a regular basis. The effect of any changes in estimate is accounted for on a prospective basis.

Gain or loss on disposal of property and equipment, if any is taken to profit and loss account.

3.2 INTANGIBLE ASSETS

Intangible assets with finite useful life are stated at cost less amortization and impairment, if any. The carrying amount is reviewed at each reporting date to assess whether it is in excess of its recoverable amount, and where carrying value exceeds estimated recoverable amount, it is written down to estimated recoverable amount. The useful lives, residual values and amortization method are reviewed on a regular basis. The effect of any changes in estimate accounted for on a prospective basis.

3.2.1 Membership card and offices

This is stated at cost less impairment, if any. The carrying amount is reviewed at each reporting date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

3.2.2 Computer Software

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Costs which enhance or extend the performance of computer software beyond its original specification and useful life is recognized as capital improvement and added to the original cost of the software.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through straight line method.

Amortization is charged when asset is available for use until asset is disposed off.

3.3 FINANCIAL ASSETS

Financial assets are classified in the following categories: Held-to-maturity, at fair value through profit or loss, available-for-sale and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

3.3.1 Held to Maturity

The investments with fixed maturity, if any, that the company has to positive intent and ability to hold to maturity. Held to maturity investments are initially measured at fair value plus transaction costs and are subsequently stated at amortized cost using the effective interest rate method less impairment, if any. These are classified as current and non-current assets in accordance with nature of investment.

3.3.2 At fair value through profit and loss

Investments classified as held for trading are included in the category of financial assets at fair value through profit and loss. These are listed securities that are acquired principally for the purpose of generating a profit from short term fluctuations in price or dealer's margin.



All investments are initially recognized at cost, being the fair value of the consideration given excluding acquisition charges with the investment. After initial recognition, investments are measured at their fair values. Unrealized gains and losses on investments are recognized in profit and loss account of the period.

Fair values of these securities representing listed equity and debt securities are determined by reference to stock exchange quoted market prices at the close of the business on reporting date.

3.3.3 Available-for-sale

Investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available-for-sale.

Subsequent to initial recognition at cost, these are premeasured at fair value. The Company uses latest stock exchange quotations to determine the fair value of its quoted investments whereas fair value of investments in un-quoted companies is determined by applying the appropriate valuation techniques. Gains or losses on available-for-sale investments are recognized directly in other comprehensive income until the investments are sold or disposed-off, or until the investments are determined to be impaired, at that time cumulative gain or loss previously recognized in other comprehensive income, is re-classified from equity to profit and loss as re-classification adjustment.

3.3.3 Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the reporting date, which are classified as non-current assets. Loans and receivables comprise trade debts, loans, advances, deposits, other receivable and cash and bank balances in the statement of financial position.

3.4 FINANCIAL LIABILITIES

Financial liabilities are initially measured at cost, which is the fair value, of the consideration given and subsequently carried at amortized cost using effective interest rate method.

3.5 OFF-SETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

A financial asset and a financial liability is offset and the net amount is reported in the financial statements if the Company has a legally enforceable right to set-off the transaction and also intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

3.6 TRADE DEBTS AND OTHER RECEIVABLES

Trade and other receivables are recognised and carried at transaction price less an allowance for impairment.

A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is recognised in the statement of profit or loss. Bad debts are written-off in the statement of profit or loss on identification.


The allowance for doubtful debts of the Company is based on the ageing analysis and management's continuous evaluation of the recoverability of the outstanding receivables. In assessing the ultimate realisation of these receivables, management considers, among other factors, the creditworthiness and the past collection history of each customer.

3.7 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise of cash balances and call deposits. For the purpose of statement of cash flows; cash and cash equivalents comprise cash in hand, bank balances and running finances.

3.8 BORROWINGS

Loans are measured at amortised cost using the effective interest method. Interest expense is recognised on the basis of the effective interest method and is included in finance costs.



In case the loan is interest-free or carries interest below the prevalent market rate, it is initially recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument. The difference between the discounted present value and actual receipt is recognised as finance income. Subsequently, the interest-free loan is measured at amortized cost, using the effective Interest rate method, this involves unwinding of discount, such that at the repayment date, the carrying value of obligation equals the amount to be repaid. The unwinding of discount is included in finance costs in the statement of profit or loss.

3.9 TAXATION

Current

Provision for current taxation is based on taxable income at the applicable rates of taxation after taking into account tax credits, brought forward losses, accelerated depreciation allowances and any minimum limits imposed by the taxation laws.

Deferred

Deferred tax is recognized using the balance sheet liability method on all temporary differences between the carrying amounts of assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes.

Deferred tax asset is recognized for all the deductible temporary differences only to the extent that it is probable that future taxable profits will be available against which the asset may be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax liabilities are recognized for all the taxable temporary differences.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates that have been enacted or substantially enacted by the reporting date.

Deferred tax is charged or credited in the income statement, except in the case of items credited or charged to comprehensive income or equity, in which case it is included in comprehensive income or equity.

3.10 TRADE AND OTHER PAYABLES

Trade and other payables are recognised initially at cost, which is the fair value of the consideration to be paid, in the future for goods and services received and subsequently measured at amortized cost.

3.11 PROVISIONS

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value using a pre-tax discount rate. The unwinding of the discount is recognised as finance cost in the statement of profit or loss.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

As the actual outflows can differ from estimates made for provisions due to changes in laws, regulations, public expectations, technology, prices and conditions, and can take place many years in the future, the carrying amounts of provisions are reviewed at each reporting date and adjusted to take account of such changes. Any adjustments to the amount of previously recognised provision is recognised in the statement of profit or loss unless the provision was originally recognised as part of cost of an asset.

3.12 CONTINGENT LIABILITIES

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

3.13 FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION

Transactions denominated in foreign currencies are translated to Pakistan Rupees at the exchange rate ruling at the date of transaction.

Monetary assets and liabilities in foreign currencies at reporting date are translated into Pakistan Rupees at exchange rates ruling on that date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

3.14 IMPAIRMENT OF NON-FINANCIAL ASSETS


The assets that are subject to depreciation or amortisation are assessed at each reporting date to determine whether there is any indication that the assets are impaired. If there is an indication of possible impairment, the recoverable amount of the asset is estimated and compared with its carrying amount.

An impairment loss is recognized if the carrying amount of an asset exceeds its estimated recoverable amount. The impairment loss is recognised in the statement of profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

An impairment loss is reversed only to the extent that the asset carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. The Company recognises the reversal immediately in the statement of profit or loss, unless the asset is carried at a revalued amount in accordance with the revaluation model. Any reversal of an impairment loss of a revalued asset is treated as a revaluation increase.

3.15 REVENUE RECOGNITION

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses and sales tax. Revenue is recognized on the following basis:

- Brokerage, consultancy and advisory fee, commission etc. are recognized as and when such services are provided, and thereby the performance obligations are satisfied.
 - Profit on saving accounts, profit on exposure deposits and markup on marginal financing is recognized at effective yield on time proportion basis.
 - Gains/(losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.
 - Dividend income is recorded when the right to receive the dividend is established.
 - Unrealised gains / (losses) arising on revaluation of securities classified as 'fair value through other comprehensive income' are included in other comprehensive income in the period in which they arise.
 - Unrealised gains / (losses) arising on revaluation of securities classified as 'fair value through profit or loss' are included in profit or loss in the period in which they arise.
 - Other revenues are recorded, as and when due, on accrual basis.
- 

3.16 BASIC AND DILUTED EARNINGS PER SHARE

The Company presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

3.17 RELATED PARTY TRANSACTIONS

Transactions and contracts with the related parties are carried out at an arm's length price determined in accordance with comparable uncontrolled price method except reason disclosed in relevant note to the financial statements, if any. Transactions with related parties have been disclosed in the relevant notes to the financial statements.

3.18 TRADE DATE ACCOUNTING

All "regular way" purchases and sales of financial assets are recognized on the trade date, i.e. the date on which the Company commits to purchase or sell an asset. Regular way purchases or sales of financial assets are those, the contract for which requires delivery of assets within the time frame generally established by regulation or convention in the market.

3.19 CHANGE IN ACCOUNTING POLICIES

The Securities & Exchange Commission of Pakistan has introduced amendments in the Companies Act, 2017 in respect of accounting and reporting standards applicable to company, which have been applied for the first time in these financial statements. The changes in the accounting and reporting standards have impacted the Company's accounting policies relating to revenue recognition, classification and measurement of financial assets. Accordingly, relevant accounting policies have been changed and applied retrospectively in these financial statements to comply with the accounting and reporting standards applicable to the Company. As a result, the company has considered affects due to application of these accounting policies and concluded that there is no material impact resulting from such adoption except the following reclassification of financial assets:

Heads of Accounts	Original Classification	New Classification	Original Amount	New Carrying Amount
			--- R U P E E S ---	
Long term investment	Fair Value through OCI	Available for sale	18,236,139	18,236,139
Long term deposits	Amortised cost	Loans and receivables	1,727,500	1,727,500
Trade debts	Amortised cost	Loans and receivables	3,919,352	3,919,352
Trade deposits	Amortised cost	Loans and receivables	2,400,000	2,400,000
Interest accrued	Amortised cost	Loans and receivables	239,535	239,535
Cash and bank balances	Amortised cost	Loans and receivables	53,307,543	53,307,543
			<u>79,830,069</u>	<u>79,830,069</u>

4 IMPACT OF COVID-19

The novel coronavirus (COVID-19) emerged and since then, the condition has continued to deteriorate. On January 30, 2020, The International Health Regulations Emergency Committee of the World Health Organisation declared the outbreak "Public Health Emergency of International Concern". Many countries including Pakistan have enacted protection measures against COVID-19, with a significant impact on economic activities in these countries. The evolution of COVID-19 as well as its impact on the global and the local economy is hard to predict at this stage. As of the release date of these financial statements, there has been no specifically material quantifiable impact of COVID-19 on the Company's financial condition or results of operations. Further, the management evaluates going concern assumption used for the preparation of financial statements. However, as per the management assessment, there is no significant impact on the above.

5 Property and equipment

Particulars	Cost			Rate %	Depreciation charge for the year	W.D.V. As at June 30, 2020
	As at June 30, 2019	Additions	Deletion			
OWNED						
Computers	1,477,725	67,000	-	33	73,284	1,395,935
Furniture and fixtures	224,964	-	-	10	6,942	162,488
Office equipments	534,537	-	-	10	17,050	381,089
Electric equipments	851,076	-	-	10	41,630	476,411
Vehicles	1,400,000	-	-	10	98,712	511,588
	4,488,302	67,000	-		237,618	2,927,511
						1,627,791

-----Rupees-----

-----Rupees-----

5.1 Property and equipment

Particulars	Cost			Rate %	Depreciation charge for the year	W.D.V. As at June 30, 2019
	As at June 30, 2018	Additions	Deletion			
OWNED						
Computers	1,476,225	12,500	11,000	33	72,376	1,322,651
Furniture and fixtures	224,964	-	-	10	7,713	155,546
Office equipment	520,686	13,851	-	10	17,790	364,039
Electric equipment	775,076	76,000	-	10	39,922	434,781
Vehicle	1,400,000	-	-	10	109,681	412,876
	4,396,951	102,351	11,000		247,482	2,689,893
						1,798,409

-----Rupees-----

-----Rupees-----

6 INTANGIBLE ASSETS

	Note	2020 Rupees	2019 Rupees
Rights of room		5,000,000	5,000,000
Trading right entitlement certificate (TREC)	6.1	2,500,000	2,500,000
Membership deposit-Royal Palm Country Club		400,000	400,000
Computer software	6.2	125,000	199,167
		<u>8,025,000</u>	<u>8,099,167</u>

6.1 This represents Trading Right Entitlement Certificate (TREC) received from the Pakistan Stock Exchange Limited without any additional payment, in lieu of TREC issued by the Lahore Stock Exchange Limited, surrendered on, January 10, 2016 on the consequence of Scheme(s) of Integration approved by the Securities and Exchange Commission of Pakistan vide Order No. 01/2016 dated January 11, 2016 under regulation 6 (8) of the Stock Exchange (Corporatization, Demutualization and Integration) Regulations, 2012. The Trading Right Entitlement Certificate is pledged/mortgaged with the Pakistan Stock Exchange Limited as a collateral for running the brokerage business and to meet partly, the Base Minimum Capital Requirement. It has been carried at cost less impairment.

6.2 Computer software

Particulars	Cost		Amortization		W.D.V. As at June 30, 2020
	As at June 30, 2019	Additions/ (Deletions) 30, 2020	As at June 30, 2019	Rate % charge for the year	
Computer software	1,659,000	50,000	1,709,000	20	1,459,833
					124,167
					1,584,000
					<u>125,000</u>

6.2.1 Computer software

Particulars	Cost		Amortization		W.D.V. As at June 30, 2019
	As at June 30, 2018	Additions/ (Deletions) 30, 2019	As at June 30, 2018	Rate % charge for the year	
Computer software	1,659,000	-	1,659,000	20	1,344,833
					115,000
					1,459,833
					<u>199,167</u>

6.2.2 This includes fully amortized software having cost and accumulated depreciation of Rs. 1,084,000.

	Note	2020 Rupees	2019 Rupees
7 LONG TERM INVESTMENTS			
Unquoted shares of LSE Financial Services Ltd.	7.1	17,847,956	18,236,139
Investment in mutual funds	7.3	-	419,527
		<u>17,847,956</u>	<u>18,655,666</u>

7.1 Unquoted - shares of LSE Financial Services Limited:

Available for sale

Cost as at July 01,		16,959,243	16,959,243
Fair value adjustment		888,713	1,276,896
	7.2	<u>17,847,956</u>	<u>18,236,139</u>

7.2 Pursuant to the promulgation of the Stock Exchanges (Corporation, Demutualization and Integration) Act, 2012 (The Act), The Lahore Sock Exchange Limited, now LSE Financial Services Limited had allotted 843,875 shares of the face value of Rs. 10 each to the TREC holder. All shares are held in freeze status in the respective CDC sub-account of the TREC holder. The divestment of the same will be made in accordance with the requirements of the Act within one year from the date of Scheme(s) of Integration approved by the Securities and Exchange Commission of Pakistan vide Order No. 01/2016 dated January 11, 2016 under regulation 6 (8) of the Stock Exchange (Corporatization, Demutualization and Integration) Regulations, 2012. The Company has pledged 843,875 shares of LSE Financial Services Limited with the Pakistan Stock Exchange to fulfill the Base Minimum Capital requirement.

The Company, as per its policy, carried out the valuation of the aforementioned investments. In this connection, the valuation technique used by the Company was Discounted Cash Flow of Earnings method. Assumptions and inputs used in the valuation are post-tax earnings, historic growth rate of earning, rate of return on equity, risk premium. Principal assumptions used in the valuation of above unquoted investments are based on current market/industry conditions in respect of discount rate and growth rate. Business net cash flow forecast over an indefinite (infinity) has been assumed after projection period of 5 years.

	Note	2020 Rupees	2019 Rupees
7.3 Investment in mutual funds:			
<i>Fair value through profit or loss</i>			
Carrying value as at July 01,		419,527	477,057
Add: Dividend reinvested		-	6,407
		<u>419,527</u>	<u>483,464</u>
Fair value adjustment		-	(63,937)
		<u>419,527</u>	<u>419,527</u>
Less: Transferred to short term investments through profit or loss	10.2	<u>(419,527)</u>	-
		<u>-</u>	<u>419,527</u>

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	Note	2020 Rupees	2019 Rupees
8 LONG TERM DEPOSITS			
Deposit with:			
National Clearing Company of Pakistan Ltd.		400,000	1,400,000
LSE Financial Services Limited		100,000	100,000
Central Depository Company Limited		100,000	100,000
Others		127,500	127,500
		<u>727,500</u>	<u>1,727,500</u>
9 Trade debts			
Receivable from clients on account of:			
Purchase of shares on behalf of clients		702,087	1,226,558
Receivables from related party	9.1	479	-
Less: Provision for doubtful debts	9.2	(41,237)	(46,554)
	9.3	661,329	1,180,004
National Clearing Company of Pakistan Ltd.		1,903,442	2,739,348
		<u>2,564,771</u>	<u>3,919,352</u>
9.1 Receivable from related party			
Mrs. Mahena Yasir-Director		479	-
9.2 Provision for doubtful debts			
Opening balance		46,554	27,753
(Reversal)/provision made during the year		(5,317)	18,801
		<u>41,237</u>	<u>46,554</u>
9.3 Aging Analysis			
Upto five days		161,573	157,305
More than five days		499,756	1,022,690
		<u>661,329</u>	<u>1,179,995</u>
10 INVESTMENT AT FAIR VALUE THROUGH PROFIT AND LOSS			
Investment in listed companies	10.1	21,124,040	13,125,528
Investment in mutual funds	10.2	7,253	-
		<u>21,131,293</u>	<u>13,125,528</u>

	Note	2020 Rupees	2019 Rupees
10.1 Investment in listed companies			
• Carrying value		21,068,068	13,735,998
Gain/(Loss) on remeasurement of fair value of investment as at June 30,		<u>55,972</u>	<u>(610,470)</u>
	10.3	<u><u>21,124,040</u></u>	<u><u>13,125,528</u></u>
10.2 Investment in mutual funds			
Opening balance as at 01, July		-	-
Transferred from long term investments	7.3	419,527	-
Investments redeemed during the year		<u>(412,788)</u>	<u>-</u>
		6,739	
Gain on re-measurement of fair value of investment as at June 30,		<u>514</u>	<u>-</u>
		<u><u>7,253</u></u>	<u><u>-</u></u>

10.3 This includes shares having carrying value of Rs.6,995,240 (2019: Rs. 1,273,100) pledged with National Clearing Company of Pakistan Limited.

11 LOANS AND ADVANCES

Un-secured but considered good

Note	2020 Rupees	2019 Rupees
	<u>520,459</u>	<u>385,388</u>

Advances to:

Employees

12 TRADE DEPOSITS, SHORT TERM PREPAYMENTS AND CURRENT ACCOUNT BALANCE WITH STATUTORY AUTHORITIES

Deposits with:

National Clearing Company of Pakistan Ltd.

Prepayments

Tax deducted at source

Note	2020 Rupees	2019 Rupees
12.1	50,000	2,400,000
	128,624	72,042
	<u>1,784,179</u>	<u>1,296,199</u>
	<u><u>1,962,803</u></u>	<u><u>3,768,241</u></u>

12.1 This represents deposit with National Clearing Company of Pakistan Limited against exposure margin in respect of trade in ready market. The deposits in future and ready market carry profit at rates ranging from 6% to 12% (2019: 3.5% to 10%) per annum respectively.

	Note	2020 Rupees	2019 Rupees
13 OTHER RECEIVABLE			
Other receivable		1,983,000	1,983,000
Less: Provision against other receivables	13.1	<u>(1,983,000)</u>	<u>(1,983,000)</u>
		<u><u>-</u></u>	<u><u>-</u></u>

13.1 This represents provision made against balance amount due from a former employee against fraud committed by him. The Company is pursuing the matter with the police and in a court of law and is hopeful that it will be able to recover the amount. However, as a matter of prudence, the balance amount receivable has been fully provided for in these financial statements.

	Note	2020 Rupees	2019 Rupees
14 CASH AND BANK BALANCES			
These were held as under:			
In hand		3,248	2,495
Cash at bank:			
Current Accounts			
Pertaining to brokerage house		188,033	161,330
Pertaining to clients		23,641	41,081,711
		211,674	41,243,041
Deposit Accounts			
Pertaining to brokerage house	14.1	1,674,653	1,929,150
Pertaining to clients	14.1	41,959,628	10,132,857
		43,634,281	12,062,007
		43,845,955	53,305,048
		<u>43,849,203</u>	<u>53,307,543</u>

14.1 These carries markup ranging from @ 6.50% to 12.50% (2019: @ 4.50% to 10.25%) per annum.

	2020 Rupees	2019 Rupees
15 SHARE CAPITAL		
Authorized		
10,000,000 (2019: 10,000,000) ordinary shares of Rs.10 each	<u>100,000,000</u>	<u>100,000,000</u>
Issued, subscribed and paid up		
4,500,100 (2019: 4,500,100) ordinary shares of Rs.10 each fully paid in cash	<u>45,001,000</u>	<u>45,001,000</u>

15.1 Categories of shareholders

	% age of Shares Held		Number of Shares Held	
	2020	2019	2020	2019
Individuals				
Director				
Mrs. Mahena Yasir	0.01%	0.01%	450	450
Chief Executive				
Muhammad Yasir Mahmood	99.99%	99.99%	4,499,650	4,499,650
	<u>100%</u>	<u>100%</u>	<u>4,500,100</u>	<u>4,500,100</u>

16 FAIR VALUE ADJUSTMENT RESERVE

This represents accumulated loss on available for sale investment and it will be reclassified to statement of profit or loss upon disposal of related investment.

	Note	2020 Rupees	2019 Rupees
17 DEFERRED TAXATION			
Deferred tax liabilities/(assets) arising due to:			
Accelerated tax depreciation		172,922	169,388
Accelerated tax amortization		(364)	(313)
Provision against receivables		(11,188)	(11,991)
Minimum taxes paid		(344,459)	(168,586)
Taxable losses		(393,594)	(800,924)
		<u>(576,683)</u>	<u>(812,426)</u>
Balance as at July 01,		-	149,372
Less: charge for the year		-	(149,372)
		<u>-</u>	<u>-</u>

17.1 At year end, net deductible temporary differences amounting Rs. 1,145,230 (2019: Rs. 2,388,723) which results in a net deferred tax asset of Rs. 576,683 (2019: Rs. 812,426) However, deferred tax asset has not been recognized in these financial statements being prudent. The Management of the Company is of the view that recognition of deferred tax asset shall be reassessed as at June 30, 2021.

17.2 Minimum taxes would expire as follows :

Accounting year to which minimum tax relates	Amount of minimum taxes (Rupees)	Accounting year in which minimum tax will expire
2019	120,096	2024
2020	224,363	2025

17.3 Business losses would expire as follows :

Accounting year to which business loss relates	Amount of business losses (Rupees)	Accounting year in which business loss will expire
2019	1,039,566	2025

17.4 Depreciation losses with no limit to expire are as follows:

Accounting year to which depreciation loss relates	Amount of depreciation losses	Accounting year in which depreciation loss will expire
2019	317,653	No expiry limit

18 DEPOSITS, ACCRUED LIABILITIES AND ADVANCES

	Note	2020 Rupees	2019 Rupees
Accrued expenses		<u>244,582</u>	<u>223,076</u>

19	TRADE AND OTHER PAYABLE	Note	2020 Rupees	2019 Rupees
	Creditors for sale of shares on behalf of clients	19.1 & 19.2	44,282,771	51,403,021
	Tax deducted at source payables		15,969	8,497
	Punjab workers welfare fund payable		1,123	-
	Sales tax payable		104,311	55,195
			<u>44,404,174</u>	<u>51,466,713</u>

19.1 The total value of securities pertaining to clients are Rs. 575,636,922 (2019: Rs. 526,480,931) held in sub-accounts of the company. No security is pledged by client to the financial institutions except with NCCPL amounting Rs. 12,484,135 (2019: Rs. 16,580,740) for exposure.

19.2 Creditors for sale of shares on behalf of clients include the following amount due to related parties:

Name of related party	Basis of relationship	2020 Rupees	2019 Rupees
Muhammad Yasir Mahmood	Chief Executive	62,083	22,303
Ms. Mahena Yasir	Director	-	761
		<u>62,083</u>	<u>23,064</u>

20	LOAN FROM BANKING COMPANY	Note	2020 Rupees	2019 Rupees
	From financial instruction - Running finance	20.1	<u>10,966,646</u>	<u>9,987,964</u>

20.1 The company has been sanctioned a credit limit of Rs. 20.00 million (2019 : Rs. 20 million) by the JS Bank Limited. It is secured by pledge of proprietary shares registered with CDC and personal guarantee of the all directors. It carries mark up at the rate of one month KIBOR plus 600 basis points.

21 CONTINGENCIES AND COMMITMENTS

Contingencies

Refer to notes 14.1 and 27.2

Commitments

Commitments as at reporting date were Rs. Nil (2019: Rs. Nil).

22	BROKERAGE AND COMMISSION	Note	2020 Rupees	2019 Rupees
	Retail Customers		9,450,419	8,889,851
	Less: Sales Tax		<u>(1,303,506)</u>	<u>(1,226,186)</u>
		22.1	<u>8,146,913</u>	<u>7,663,665</u>

	Note	2020 Rupees	2019 Rupees
22.1, Name of related party	Basis of relationship		
Muhammad Yasir Mahmood	Chief Executive	<u>17,095</u>	<u>1,383</u>
23 DIRECT COST			
Charges paid to:			
National Clearing Company trade fee		331,405	383,799
Central Depository Company charges		616,679	846,537
Pakistan Stock Exchange charges		597,491	624,931
LSE Financial Services Limited charges		52,902	69,937
Commission paid		<u>576,520</u>	<u>550,194</u>
		<u>2,174,997</u>	<u>2,475,398</u>
24 OPERATING EXPENSES			
Directors' remunerations		5,400,000	6,600,000
Salaries and other benefits		3,982,226	4,691,476
Rent, rates and taxes		1,040	6,984
Traveling and conveyance		46,190	47,000
Utilities		218,036	195,233
Communication charges		276,634	392,685
Printing and stationery		90,333	105,405
Repair and maintenance		176,093	203,740
Fee and subscription		244,095	175,425
Legal and professional charges	24.1	494,076	315,500
News papers and periodicals		7,613	8,094
Entertainment		208,096	253,132
Insurance		38,450	115,688
Postage and telegram		159,558	117,605
Donation		2,582	15,619
Depreciation	5	237,618	247,482
Amortization	6	124,167	115,000
Miscellaneous expenses		<u>35,545</u>	<u>32,288</u>
		<u>11,742,352</u>	<u>13,638,356</u>

24.1 Auditors' remuneration

The audit fee and remuneration for other services included in the financial statements is as follows:

Amin, Mudassar & Co. Chartered Accountants		Note	2020 Rupees	2019 Rupees
Audit Services				
	Statutory audit		84,000	78,750
Non-Audit Services				
	Certification fee for regulatory purposes		74,720	52,500
			<u>158,720</u>	<u>131,250</u>
25	OTHER OPERATING EXPENSES			
	Provision for doubtful debts		-	18,801
	Un-realised loss on remeasurement of investment at fair value through profit & loss		-	674,407
	Punjab workers welfare fund		1,123	-
			<u>1,123</u>	<u>693,208</u>
26	OTHER INCOME			
Income from financial assets				
	Dividend income		985,350	1,222,977
	Profit on bank deposits		5,490,802	3,878,685
	Un-realised Gain on remeasurement of investment at fair value through profit or loss		55,972	-
	Un-realised Gain on remeasurement of investment in mutual funds at fair value through profit or loss		514	-
	Profit on NCCPL Deposit		196,423	-
	Reversal of provision for doubtful debts		5,317	-
			<u>6,734,378</u>	<u>5,101,662</u>
Income from assets other than financial assets				
	Account maintenance and custody fee		764,300	854,723
	IPO Commission		-	32,553
	Gain on disposal of asset		-	296
	Other income		359,109	1,089,329
			<u>1,123,409</u>	<u>1,976,901</u>
			<u>7,857,787</u>	<u>7,078,563</u>
27	FINANCE COST			
	Markup on borrowings		1,752,491	1,594,378
	Bank charges		59,794	65,285
			<u>1,812,285</u>	<u>1,659,663</u>

28 TAXATION	Note	2020 Rupees	2019 Rupees
Income tax:			
-Current		364,280	343,342
-Prior year		-	-
-Deferred		-	(149,372)
		<u>364,280</u>	<u>193,970</u>

28.1 No numeric tax rate reconciliation was presented for the current year and prior year as the company was either liable to pay tax under final tax regime or minimum tax u/s 113 of Income Tax Ordinance 2001.

28.2 The Company has been selected for tax audit under Section 214-D of the Income Tax Ordinance, 2001 for the audit of the Income Tax affairs U/S 177 for the tax year 2016 through notice no. 100000024391654 dated October 13, 2017 issued by the Deputy Commissioner Inland Revenue (DCIR). Further, the Income Tax Authorities initiated the proceedings U/S 122(9) of the Ordinance to amend the assessment order of aforesaid tax year through notice no. 100000030373722 dated February 21, 2018. The Company has submitted all requisite information with the Income Tax Authorities through its representative. However, no further correspondence has been received by the Company from the Income Tax Department till date.

The Income Tax Authorities has initiated the proceedings under Section 161 (1A) of the Income Tax Ordinance, 2001, against the Company for the tax year 2013, 2014, 2015 and 2016. The company has duly complied the said notices by submitting requisite information with the income tax authorities. During the year, proceedings initiated under aforesaid Section have been finalized in respect of tax year 2014 and tax demand was raised amounting Rs.52,139. The Company has requested to adjust tax demand against the refund due from the Income Tax Department (FBR) and same have been adjusted subsequent to the reporting date. However, no order has been passed in respect of remaining tax years till date. The Company has also received notice under Rule 44(4) of Income Tax Rules, 2002 for the tax year 2018. The Company has submitted all requisite information with the Income Tax Authorities through its representative. However, no further correspondence has been received by the Company from the Income Tax Department till date.

29 EARNINGS PER SHARE-BASIC AND DILUTED	2020	2019
Loss for the year - Rupees	<u>(308,142)</u>	<u>(8,197,643)</u>
Weighted average number of ordinary shares outstanding during the year - Numbers	<u>4,500,100</u>	<u>4,500,100</u>
Earnings per share-Rupees	<u>(0.07)</u>	<u>(1.82)</u>

30 NUMBER OF EMPLOYEES	2020 (-----N u m b e r-----)	2019
Number of employees at the end of year	<u>9</u>	<u>12</u>
Average number of employees during the year	<u>9</u>	<u>12</u>

31 REMUNERATION TO CHIEF EXECUTIVE AND DIRECTORS

The aggregate amount charged in the financial statements for the year for remuneration, including certain benefits to the chief executive and directors of the company is as follows:

	2020		
	-----Rupees-----		
	Chief Executive	Director	Total
Managerial Remuneration	<u>2,700,000</u>	<u>2,700,000</u>	<u>5,400,000</u>
Number of persons	<u>1</u>	<u>1</u>	<u>2</u>

	2019		
	-----Rupees-----		
Managerial Remuneration	<u>3,300,000</u>	<u>3,300,000</u>	<u>6,600,000</u>
Number of persons	<u>1</u>	<u>1</u>	<u>2</u>

The Chief Executive and directors are entitled to free use of cars according to the company's policy.

32 FINANCIAL INSTRUMENTS BY CATEGORY

	2020 Rupees	2019 Rupees
Financial assets and financial liabilities:		
Financial assets		
Available for sale		
Long term investment	<u>17,847,956</u>	<u>18,236,139</u>
At fair value through profit and loss:		
Investment in mutual funds	7,253	419,527
Listed Companies	<u>21,131,293</u>	<u>13,125,528</u>
	<u>21,138,546</u>	<u>13,545,055</u>
Loans and receivables		
Long term deposits	727,500	1,727,500
Trade debts	2,564,771	3,919,352
Trade deposits	50,000	2,400,000
Interest accrued	-	239,535
Cash and bank balances	<u>43,849,203</u>	<u>53,307,543</u>
	<u>47,191,474</u>	<u>61,593,930</u>
Financial liabilities		
Financial liabilities at amortized cost		
Deposits, accrued liabilities and advances	244,582	223,076
Trade and other payables	44,404,174	51,466,713
Accrued markup	428,857	439,734
Loan from banking company	<u>10,966,646</u>	<u>9,987,964</u>
	<u>56,044,259</u>	<u>62,117,487</u>

33 LIQUID CAPITAL BALANCE

The liquid capital balance has been prepared on the basis of Securities Brokers (Licensing and Operations) Regulations, 2016 (The Regulations) issued by Securities and Exchange Commission of Pakistan.

1. Assets

1.1	Property & Equipment	1,627,791	100.00%	-
1.2	Intangible Assets	8,025,000	100.00%	-
1.3	Investment in Govt. Securities	-	-	-
	Investment in Debt. Securities			
	If listed than:			
	i. 5% of the balance sheet value in the case of tenure upto 1 year.	-	5.00%	-
	ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.	-	7.50%	-
1.4	iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.	-	10.00%	-
	If unlisted than:			
	i. 10% of the balance sheet value in the case of tenure upto 1 year.	-	10.00%	-
	ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.	-	12.50%	-
	iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.	-	15.00%	-
	Investment in Equity Securities			
	i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for respective securities whichever is higher.	21,124,040	8,379,288	12,744,752
	ii. If unlisted, 100% of carrying value.	17,855,209	100.00%	-
	iii. Subscription money against Investment in IPO/offer for Sale: Amount paid as subscription money provided that shares have not been allotted or are not included in the investments of securities broker. are not included in the investments of securities broker	-	-	-
1.5	iv. 100% Haircut shall be applied to Value of Investment in any asset including shares of listed securities that are in Block, Freeze or Pledge status as on reporting date. (July 19, 2017). Provided that 100% haircut shall not be applied in case of investment in those securities which are Pledged in favor of Stock Exchange / Clearing House against Margin Financing requirements or pledged in favor of Banks against Short Term financing arrangements. In such cases, the haircut as provided in schedule III of the Regulations in respect of investment in securities shall be applicable (August 25, 2017)	-	-	-
1.6	Investment in subsidiaries	-	100.00%	-
	Investment in associated companies/undertaking			
1.7	i. If listed 20% or VaR of each securities as computed by the Securities Exchange for respective securities whichever is higher.	-	-	-
	ii. If unlisted, 100% of net value.	-	100.00%	-
1.8	Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or any other entity.	600,000	100.00%	-
1.9	Margin deposits with exchange and clearing house.	50,000	-	50,000
1.10	Deposit with authorized intermediary against borrowed securities under SLB.	-	-	-
1.11	Other deposits and prepayments	2,040,303	100.00%	-
1.12	Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities etc. (Nil)	-	-	-
	100% in respect of markup accrued on loans to directors, subsidiaries and other related parties	-	100.00%	-
1.13	Dividends receivables.	-	-	-
1.14	Amounts receivable against Repo financing. Amount paid as purchaser under the REPO agreement. (<i>Securities purchased under repo arrangement shall not be included in the investments.</i>)	-	-	-
1.15	i. Short Term Loan To Employees: Loans are Secured and Due for repayment within 12 months	-	-	-
	Receivables other than trade receivables	520,459	100.00%	-
	Receivables from clearing house or securities exchange(s)			
1.16	i. 100% value of claims other than those on account of entitlements against trading of securities in all markets including MtM gains.	-	-	-
	ii) Receivable on entitlements against trading of securities in all markets including MTM gains.	1,903,442	-	1,903,442
	Receivables from customers			
	i. In case receivables are against margin financing, the aggregate if (i) value of securities held in the blocked account after applying VAR based Haircut, (ii) cash deposited as collateral by the financee (iii) market value of any securities deposited as collateral after applying VaR based haircut. i. Lower of net balance sheet value or value determined through adjustments.	-	-	-

1.17	ii. Incase receivables are against margin trading, 5% of the net balance sheet value. <i>ii. Net amount after deducting haircut</i>	-	5.00%	-
	iii. Incase receivalbes are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract, <i>iii. Net amount after deducting haricut</i>	-	-	-
	iv. Incase of other trade receivables not more than 5 days overdue, 0% of the net balance sheet value. <i>iv. Balance sheet value</i>	161,573	-	161,573
	v. Incase of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market value of securities purchased for customers and held in sub-accounts after applying VAR based haircuts, (ii) cash deposited as collateral by the respective customer and (iii) the market value of securities held as collateral after applying VaR based haircuts. <i>v. Lower of net balance sheet value or value determined through adjustments</i>	499,277	-	499,277
	<i>vi. 100% haircut in the case of amount receivable form related parties.</i>	479	100.00%	-
	Cash and Bank balances			
1.18	i. Bank Balance-proprietary accounts	1,862,686	-	1,862,686
	ii. Bank balance-customer accounts	41,983,269	-	41,983,269
	iii. Cash in hand	3,248	-	3,248
1.19	Total Assets	98,256,776		59,208,247
2. Liabilities				
2.1	Trade Payables			
	i. Payable to exchanges and clearing house	-	-	-
	ii. Payable against leveraged market products	-	-	-
	iii. Payable to customers	44,282,771	-	44,282,771
2.2	Current Liabilities			
	i. Statutory and regulatory dues	121,403	-	121,403
	ii. Accruals and other payables	673,439	-	673,439
	iii. Short-term borrowings	10,966,646	-	10,966,646
	iv. Current portion of subordinated loans	-	-	-
	v. Current portion of long term liabilities	-	-	-
	vi. Deferred Liabilities	-	-	-
	vii. Provision for bad debts	-	-	-
	viii. Provision for taxation	-	-	-
	ix. Other liabilities as per accounting principles and included in the financial statements	-	-	-
2.3	Non-Current Liabilities			
	i. Long-Term financing	-	-	-
	a. Long-Term financing obtained from financial instituon: Long term portion of financing obtained from a financial institution including amount due against finance lease	-	-	-
	b. Other long-term financing	-	-	-
	ii. Staff retirement benefits	-	-	-
	iii. Advance against shares for Increase in Capital of Securities broker: 100% haircut may be allowed in respect of advance against shares if: a. The existing authorized share capital allows the proposed enhanced share capital b. Boad of Directors of the company has approved the increase in capital c. Relevant Regulatory approvals have been obtained d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements relating to the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital.	-	-	-
iv. Other liabilities as per accounting principles and included in the financial statements	-	-	-	
2.4	Subordinated Loans			
	100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted : The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions specified by SECP. In this regard, following conditions are specified: a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period b. No haircut will be allowed against short term portion which is repayable within next 12 months. c. In case of early repayment of loan, adjustment shall be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange	-	-	-
2.5	Total Liabilites	56,044,259		56,044,259

3. Ranking Liabilities Relating to :

Concentration in Margin Financing				
3.1	The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.	-	-	-
Concentration in securities lending and borrowing				
3.2	The amount by which the aggregate of: (i) Amount deposited by the borrower with NCCPL (ii) Cash margins paid and (iii) The market value of securities pledged as margins exceed the 110% of the market value of shares borrowed	-	-	-
Net underwriting Commitments				
3.3	(a) in the case of right issue : if the market value of securities is less than or equal to the subscription price; the aggregate of: (i) the 50% of Haircut multiplied by the underwriting commitments and (ii) the value by which the underwriting commitments exceeds the market price of the securities. In the case of rights issue where the market price of securities is greater than the subscription price, 5% of the Haircut multiplied by the net underwriting	-	-	-
	(b) in any other case : 12.5% of the net underwriting commitments	-	-	-
Negative equity of subsidiary				
3.4	The amount by which the total assets of the subsidiary (excluding any amount due from the subsidiary) exceed the total liabilities of the subsidiary	-	-	-
Foreign exchange agreements and foreign currency positions				
3.5	5% of the net position in foreign currency. Net position in foreign currency means the difference of total assets denominated in foreign cuurrency less total liabilities denominated in foreign currency	-	-	-
3.6	Amount Payable under REPO	-	-	-
Repo adjustment				
3.7	In the case of financier/purchaser the total amount receivable under Repo less the 110% of the market value of underlying securities. In the case of financee/seller the market value of underlying securities after applying haircut less the total amount received ,less value of any securities deposited as collateral by the purchaser after applying haircut less any cash deposited by the purchaser.	-	-	-
Concentrated proprietary positions				
3.8	If the market value of any security is between 25% and 51% of the total proprietary positions then 5% of the value of such security .If the market of a security exceeds 51% of the proprietary position, then 10% of the value of such security	-	857,969	857,969
Opening Positions in futures and options				
3.9	i. In case of customer positions, the total margin requirements in respect of open positions less the amount of cash deposited by the customer and the value of securities held as collateral/ pledged with securities exchange after applying VaR haircuts	-	-	-
	ii. In case of proprietary positions , the total margin requirements in respect of open positions to the extent not already met	-	-	-
Short sell positions				
3.10	i. Incase of customer positions, the market value of shares sold short in ready market on behalf of customers after increasing the same with the VaR based haircuts less the cash deposited by the customer as collateral and the value of securities held as collateral after applying VAR based Haircuts	-	-	-
	ii. Incase of proprietary positions, the market value of shares sold short in ready market and not yet settled increased by the amount of VAR based haircut less the value of securities pledged as collateral after applying haircuts.	-	-	-
3.11	Total Ranking Liabilites	-	-	857,969

42,212,517

2,306,020

Liquid Capital Balance

2,306,020

34 NET CAPITAL BALANCE

The net capital balance has been prepared on the basis of Securities Exchange Commission (SEC) Rules, 1971, the Securities Brokers (Licensing and Operations) Regulation, 2016 (The Regulations) and guidelines issued by Securities and Exchange Commission of Pakistan.

	Rupees	Rupees
CURRENT ASSETS		
Margin Deposit with Clearing Houses		
National Clearing Company of Pakistan Limited	50,000	50,000
Cash in hand and bank balances		
Bank balances		
Pertaining to Brokerage House	1,862,686	
Pertaining to Clients	41,983,269	
	43,845,955	
Cash in hand	3,248	43,849,203
Trade Receivables		
Receivable from National Clearing Company of Pakistan	1,903,442	
Receivables from clients	702,566	
Less: Outstanding for more than 14 days	502,562	
	200,004	2,103,446
Investment in Listed Securities		
Securities appearing and owned by Brokerage House	21,124,040	
Less: 15% discount	3,168,606	17,955,434
Securities purchased for clients		
Receivable from clients after expiry of 14 days	469,677	469,677
		64,427,760
LESS: CURRENT LIABILITIES		
Trade and other payables		
Overdue payables	44,282,771	
Less: Overdue more than 30 days	35,162,084	
	9,120,687	
Other Liabilities		
Trade payables overdue more than 30 days	35,162,084	
Accrued expenses	244,582	
Loan from banking company	10,966,646	
Other liabilities	550,260	
	46,923,572	56,044,259
NET CAPITAL BALANCE		<u>8,383,501</u>

35 CORRESPONDING FIGURES

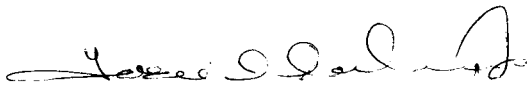
The corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purposes of comparison and better presentation. However, there was no major reclassification to report.

36 GENERAL

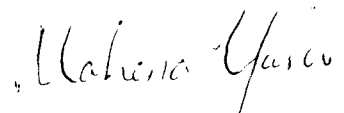
Figures have been rounded off to the nearest of rupee.

37 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on 07 OCT 2020 by the Board of Directors of the company.



CHIEF EXECUTIVE



DIRECTOR